

Market Entry



empowering energy leaders globally

Become an accredited utility supplier quickly and efficiently with our **proven & comprehensive** business model

Market entry has never been so easy

Our industry recognised 'Supplier In A Box' (SIB) model condenses decades of industry experience into a comprehensive accreditation process - validating, simplifying and accelerating your road to market entry

ESG invented supplier pre-approval, successfully completing accreditation for over 50 energy suppliers. Our proven, comprehensive, fully tested business model will lead you from initial stages through to market entry using our detailed project plan.

Industry recognised support package

Our team is exceptionally experienced with the dual fuel licensing process, covering OFGEM, Elexon, Gemserve and PAB approval. This means you can be market ready in a fraction of the time it would take a new supplier, saving you up to 12 months in testing.

Faster market entry with full guidance

Our SIB model is a gateway solution that integrates organically into our other systems, including our DCC enabled Smart metering platform, data automation with our managed services packages and data insight applications for analysis; covering your entire business operation

End to end solution with our product suite



Market readiness in less time.

Our proven SIB model can get you market-ready 12* months faster than standard supplier registration.

In the UK, the supplier accreditation process is an incredibly complex, highly demanding process that requires multiple levels of testing, regulating and approving

Undoubtedly, this has become a barrier for any new supplier to enter the marketplace, costing a business time and money to complete accreditation.

We've dedicated decades to perfecting this difficult accreditation process within a comprehensive, fully mapped plan that takes the risk, difficulty - and time - out of your supplier accreditation.

During the accreditation process our utility specialists will perfect test scenarios using our automated software to validate your data delivery.

Our SIB model covers dual fuel energy, provides licencing for half and non-half hourly consumers and is fully Smart enabled for DCC integration.

We'll also provide financial modelling sessions, exclusive wholesale partnerships and brand confidentiality during the accreditation process to excel your route to market.

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energy Suppliers introduced to the market using our SIB solution

Features

Tried and tested managed processes

Access tailored data from service provider - allowing for better integration

Client solutions and Project Management

Our service team manage any errors so you can look after your customers

6 to 12 months faster

Your journey to smart will be structured and feasible

Best of breed partnerships

Full DCC Qualification

Product portfolio integration

Direct path to managed services solutions

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