

# Optimise Pricing, Unlock Insights

ESG Pricing is a unified system for energy suppliers that processes large volumes of data to generate competitive quotes at scale with speed, auditability and insights.



## Overview

### Why ESG Pricing?

In an increasingly volatile market, today's energy suppliers are often challenged with time-intensive pricing processes and siloed data management that limit risk management, compliance, and innovation. ESG Pricing processes granular data to help deliver comprehensive analyses and actionable insights for pricing strategies that drive growth.

## Benefits

### Configure, Price, and Quote on a Single, Unified System

ESG Pricing is a one-stop shop to streamline operations, saving time and minimising human errors. Rapid deployment means you get business wins fast. ESG Pricing offers the flexibility to configure pricing to suit your unique requirements.

### Gain Market Intelligence

Granular data from ESG Pricing equips you to generate detailed reports and deeper analysis. For instance, a Profitability report compares contracted prices against industry costs while a Disturbance Analysis report can measure forecast against current costs.

### Lead with Cutting-Edge Products

ESG Pricing gives you the flexibility to configure innovative, customised products that are free from traditional system constraints.

### Empower Teams Across the Business

All your teams – from pricing and sales to finance and operations – can use ESG Pricing to unlock the value that matters most to their success.

## Features

### Bulk Processing

Isolate functions (forecasting, pricing, or both) and run them in different work streams, with different priorities attached based on specific criteria. This can be done by individual user or across groups / teams.

### Repricing

Reprice accepted quotes to understand the impact of different reference data/costing inputs for the purposes of disturbance analysis. Allows you to understand the performance of different products, segments, and other attributes.

### Hierarchical Relationships

Define parent and child relationships for customers and brokers, linking records together for the purposes of calculations and reporting and analysis.

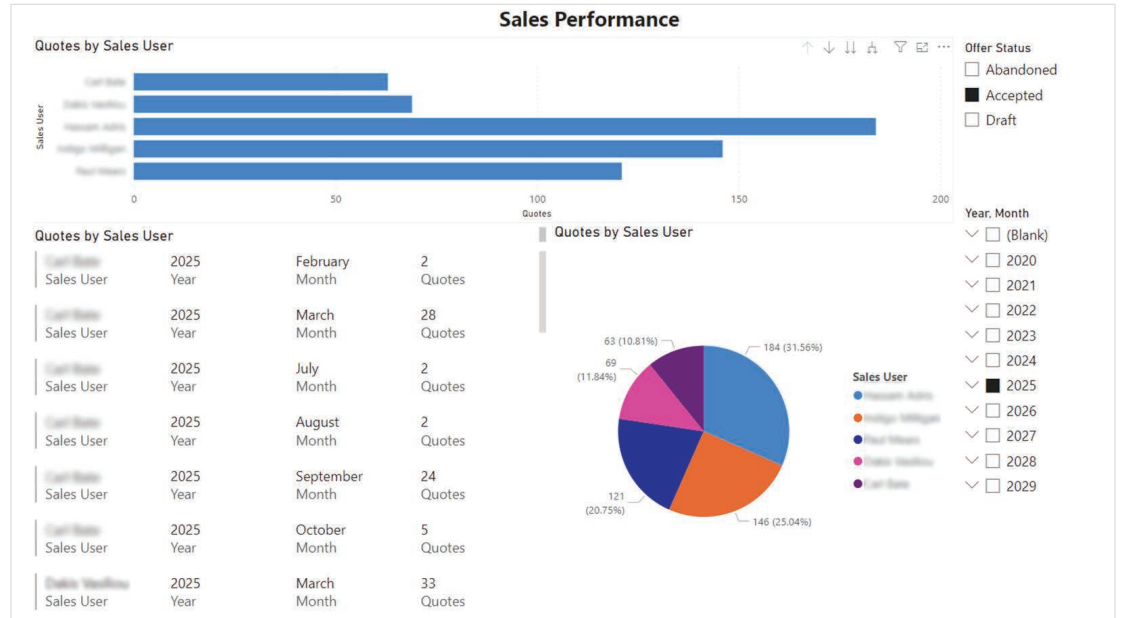
### Trade Capture

Generate weighted average cost of power and gas based on trades allocated to customers or trade groups. Leverage for billing as well as position reports.

### Goal-Seek

Assess the impact of honouring a price from an expired price curve on the margin. Goal-Seek is added as a separate line item to preserve the costs from the original price and help with auditability. As well as providing the ability to honour an old price, you can also match or beat a price from a competitor and quantify the impact of doing so.

## Screenshot



For more information and to request a demo, contact us at [power@esgglobal.com](mailto:power@esgglobal.com)